

▶ rising star

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An Original Photography

Bea Murphy

Bea grew up in Weymouth, Massachusetts, and has spent most of her life on the South Shore. From a young age, she had a competitive streak, a drive to push past expectations and be successful at whatever she set her mind to. Before finding her success in realty, Bea earned her Bachelor's degree from Bentley University in Marketing. From there she went on to pursue a career in retail buying working with big names like Rue La La and Staples Corporation. "I loved it," Bea said, "It was great for a while, but it wasn't what I was passionate about."

After a number of years and triumphs in her roles for corporate America, Bea realized that she had other pressing needs that would eventually be the catalyst for a professional change. A now mom of two, she was in the market for a career that would allow her to do both and do them well. "It was important to me to be able to show my kids that Mommy can have a career and be around for them." She recognized the success and autonomy she could have as a REALTOR® and it didn't take long for the business savvy woman to have a few new credentials under her belt!

Flash forward to now.

Bea is wrapping up her third year as a real estate agent and seeing her most successful one to date. When asked what she attributed her success to she was quick to explain that for her it was foremost, "...the right brokerage."

At Lamacchia Realty she was able to find her niche and mentors that guided her through the initial days of being an agent, "They gave me the tools I needed to be successful." It was at Lamacchia where she built the foundation on which the success she has achieved has been recognized. Coupled with her innate drive to succeed, it's a match made in heaven. Bea has sold over 100 homes in her short real estate career, and has no plans to slow down.

Deftly handling sales all over the South Shore, Bea will travel as far as Cape Cod and Attleboro to find her clients their perfect home. "It's about finding people their happy ending," she said when asked about what it was she loved the most. "I get to help people move into the next chapter of their lives." She was also quick to mention that she simply loves the challenge a new sale presents for her.

When Bea isn't at work, she is practicing what she preaches; being a full-time wonder Mom. "It's great," she said "I love that I can take my daughter to dance and be home for dinner, I don't mind being available on the weekends because I get the best of both worlds." For her, it's the ability to make meaningful connections with the people she works with while never compromising the ones at home. "I'm available to my clients whenever they need me," she said. Even with that full-time mentality commitment, Bea enjoys that she still has room for the rest of life's sweet stuff!



Do you know a Rising Star? Less than five years as a REALTOR® and making a difference. Email us at SSRP@RealProducersMag.com.