

Ranked one of the Top 100 Real Estate Teams in the U.S. by the Wall Street Journal



**Month Ended January 31, 2012 Comparison to 2011
Properties Sold in Massachusetts and New Hampshire**

Property Type	January 31, 2012		January 31, 2011	
	Number of Sales	Average Sales Price	Number of Sales	Average Sales Price
Single Family Property	2,095	\$ 385,380.97	1,986	\$ 449,833.00
Condominium	859	262,924.42	913	267,036.00
Multi-Family Property	384	359,189.62	393	374,534.00
Massachusetts Totals	3,338	\$ 340,856.85	3,292	\$ 375,807.00
Single Family Property	355	\$ 216,796.10	300	\$ 245,841.00
Condominium	168	187,283.82	127	198,729.00
Multi-Family Property	24	160,169.29	27	161,499.00
New Hampshire Totals	547	\$ 203,072.52	454	\$ 224,581.00

Counties reported for Massachusetts include:

Barnstable, Bristol, Dukes, Essex, Middlesex, Nantucket, Norfolk, Plymouth, Suffolk and Worcester

Counties reported for New Hampshire include:

Cheshire, Hillsborough and Rockingham